



## SOLUTIONS & SUCCESS

The Inside Story

### Case Study

## Engineering Success in the Cloud

#### Company & Location

Stimmel Associates

#### Industry

Landscape Architecture, Land Planning & Civil Engineering

#### Customer Base

Health Care, Hospitality, Higher Education: State & Private Universities, Retail Developers, Multi-Family & Senior Living Developers

#### Services Offered

Landscape architecture, land planning, civil engineering, environmental & sustainable practices, zoning and political approval processes; helping clients determine what and where to build by resolving complex site issues and regulatory challenges.

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*"An excellent team of engineers, technicians, and account managers that provide a high level of expertise and customer interaction to overcome a range of issues from daily short-term individual troubleshooting to long term company-wide infrastructure management and preemptive maintenance."*

**IT Manager & Tech Advisor**

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## A Landscape Architecture, Land Planning & Civil Engineering Firm Wins with Cloud Solutions

### Implementation & Support from OnPar Makes it Possible

#### Challenge

Since 1986, Stimmel has served as a full-service landscape architecture, land planning and civil engineering firm with more than 30 years of experience in more than 200 communities. With an expert professional staff of licensed landscape architects, civil engineers, land planners, LEED-accredited professionals & former governmental regulatory officials, the Stimmel team helps clients determine what to build & where to build it. Between aging servers and the struggle of replicating data to secondary offices, Stimmel & Associates was facing rising costs for their technology maintenance as they tried to keep office locations and remote workers connected.

## Solution

Stimmel's work is compelling, financially viable & environmentally appropriate. And none of it can be done without a connected, collaborative set of solutions and services to help make it happen. The team was paying for a lower-tier product for a majority of their employees, and even considering hosting thin clients on-premises while using cloud-based workstations. Over 18 months, they researched every possibility for connecting their office locations and remote employees. Consolidated product integration and billing options were required for a comprehensive solution that connected both offices and remote workers to cloud-based servers and products.

## Result

An established cloud solution including full implementation of Microsoft Office 365, Azure Cloud Servers and SharePoint connected both Stimmel Associates offices and allowed remote connectivity for teleworkers. When the Stimmel team discovered OnPar, they were introduced to a frictionless experience that offered the financial flexibility Stimmel's President, Doug Stimmel, was looking for. In the past, a change of products caused serious slow-downs as the team worked through questions, training updates and procedural refreshes. Thanks to the experts at OnPar, the entire process of bringing Office 365's collaborative tools onboard was seamless, simple and effective.

## Partners in Success

### OnPar as our Trusted Advisor

#### Challenge

Stimmel Associates needed the enhanced security, effortless collaboration, simple information sharing and enhanced productivity of SharePoint to allow their team to integrate applications and services and fully take advantage of their new cloud-based environment.

#### Solution

With their full cloud-solutions in place, Stimmel Associates can expect ongoing support for their Office 365 and SharePoint experience, alongside serious benefits, including:

- Document collaboration
- Version control
- Ensured transparency
- Easy team collaboration
- Increased productivity
- Enhanced security
- Time & money savings

#### Result

With their successful implementation done, Stimmel joins the 120 million business users who've adopted Office 365, according to ZDNet. According to Project Management Institute, approximately 33% of projects are destined to fail thanks to poor communication. Now OnPar Technologies has put solutions and support in place to make sure Stimmel Associates doesn't have to worry about failed projects, collaboration issues or the mounting costs of technology maintenance in the cloud.

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*"We spent 18 months comparing options for replacing all of our on-premises hardware, creating a cloud/on-premises hybrid and fully cloud-integrated servers and services. Upgrading with OnPar gave us a fuller product and additional security, allowing for better license and product control, plus an easy integration with current on-line servers."*

### IT Manager & Tech Advisor



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OnPar Technologies is a cloud-first, full-service Microsoft partner dedicated to delivering transformative technology solutions to help businesses prosper in the digital age. The OnPar team delivers full lifecycle solutions from project inception and planning through to deployment, ongoing support and maintenance.

Visit us at [www.onpartech.com](http://www.onpartech.com) to find what having a technology partner that goes above and beyond can do for your business.