CASE STUDY

Assembling a Model for Success: Managed IT Services for Reynolda Manufacturing

"Honestly, the experience has been great. So far, OnPar has delivered on every single aspect of what they promised. If I wanted to complain, I'd have to make something up!"

–Andrew Egbert, Vice President of Reynolda Manufacturing

Risk management is everything.

"Simply put, digital transformation is the process of future-proofing one's organization"

–Deloitte

Generate Steady Revenue by Attracting the Right Clients

Company

Reynolda Manufacturing Solutions
1200 Flint Hill Road East Bend, NC 27018
Client Since Winter 2019

THE CHALLENGE

Reynolda Manufacturing has a reputation for producing an impressive catalog of safe and dependable precision parts that you can count on to get hard work done. Their facility list includes state-of-the-art products for milling capabilities, electrical discharge machines , grinding capabilities, sawing capabilities, welding capabilities and quality control.

Until winter 2019, Reynolda Manufacturing was producing this world-class equipment while depending on older, end-of-life technology that would have been unable to sustain them through 2020 and beyond. With an outdated server, a work group set-up and no domain, overseeing upgrades and updates proved time-consuming and challenging for employees, who would have to physically touch every machine.

With the help of OnPar, Reynolda initiated a digital transformation that has provided them with protection against cyberthreats and will be instrumental in productivity and business continuity down the road.

THE SOLUTION

OnPar stepped in and provided significant protection for Reynolda. Reynolda's previous provider had neglected to conduct a proper assessment or provide IT solutions that would help them gain a competitive edge over other manufacturing shops.

The company's impressive on-site machinery is a hallmark of Reynolda's success—but it is also a compelling reason to develop a stronger disaster recovery plan, one that involves backing up important data to the cloud in the event of a physical disruption at the facility. OnPar began by conducting an in-depth network assessment that exposed vulnerabilities in Reynolda's existing IT infrastructure and business continuity plans. This initial undertaking uncovered weaknesses and identified opportunities where the effective management of both risk and tech could improve business operations. The most responsible IT solutions involved replicating their server to the cloud for the sake of business continuity and enlisting the help of our managed services to ensure network stability and security. Other upgrades and implementations that were deemed critical during OnPar's initial assessment have since improved Reynolda's ability to manage tech more easily at their manufacturing shop.

THE RESULTS

After determining that Reynolda Manufacturing would benefit from moving to a new server, OnPar developed a customer-centered strategy that established greater connectivity and communication. In order to get things up to par, they needed to upgrade to Windows 10 Pro and start taking advantage of the latest offerings in IT solutions for the manufacturing industry. By establishing a new baseline and utilizing new tech to back up data in the cloud, Reynolda ushered in a new wave of productivity and gained secure protection against digital risks.

ROI will continue to grow once peak performance is achieved—and then maintained—with the help of OnPar's managed IT services and Office 365 IT support. Going forward, a reduction in both tech headaches and downtime will enable Reynolda to devote more of the workday to their manufacturing business—and watch their bottom line due to managed services by OnPar.

Updating your technology is one of the best ways to stay ahead of the competition, especially when you're an industry leader in a high-tech field like manufacturing.

According to Forbes, it is increasingly common "to outsource the management of your company's cloud infrastructure. In doing so, you free up more time to work on new features that would provide better value to your customers."

PARTNERS IN SUCCESS

Are You Ready to Secure Your Future with Managed IT Services from OnPar?

Unlock opportunities for growth with managed IT services that facilitate stability and success. With upgraded tech and managed services, Reynolda has seen an increase in efficiency and productivity and has set themselves up to continue eliminating downtime in the future.

OnPar earned a perfect score on the most recent customer satisfaction survey that came in from Reynolda.

ONPAR IS KNOWN FOR:
- Completing projects successfully and to the client's expectations
- Communicating project information in a timely and effective manner
- Collaborating via a designated technician who was both professional and proficient
- Assisting with risk reduction
- Facilitating server migrations and upgrades

SERVICES

Full Managed Services Plans:
- Relieve IT headaches
- Get affordable, predictable monthly invoices

Business Continuity Plans:
- Backup and store data in the cloud
- Choose from disaster recovery options

O365 Consulting:
- Maintain proper licensing
- Access supportive technicians

OnPar

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OnPar Technologies is a cloud-first, full-service Microsoft partner dedicated to delivering transformative technology solutions to help businesses prosper in the digital age. The OnPar team delivers full lifecycle solutions from project inception and planning through to deployment, ongoing support and maintenance.
Visit us at www.onpartech.com to find what having a technology partner that goes above and beyond can do for your business.